

# **Ipca Laboratories Limited**

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# STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2016

2	Particulars  Income from operations Gross sales / income from operations Other operating income Total income from operations	<b>Q 30.09.2016</b> 865.93	30.06.2016	30.09.2015	Half Year 30.09.2016	Ended 30.09.2015
1 2	Gross sales / income from operations Other operating income		30.06.2016	30.09.2015	30.09.2016	30.09.2015
2	Gross sales / income from operations Other operating income	865.93				
2	Gross sales / income from operations Other operating income	865.93				
2	Other operating income		834,44	742.82	1700.37	1502.67
2		19.13	20.63	10.90	39.76	17.91
2		885.06	855.07	753.72	1740.13	1520.58
- 1	Expenses	005.00	055.07	733.72	1740.13	1320.30
	a) Cost of materials consumed	255.91	232.69	228.47	488.60	484.82
- 1	b) Purchases of stock-in-trade	45.58	33.96	37.81	79.54	73.15
- 1	c) Changes in inventories of finished goods,	18.15	46.55	14.37	64.70	19.95
1	work-in-progress and stock-in-trade	10.13	40.55	14.57	04.70	15.55
ļ	d) Employee benefits expense	175.98	179.11	147.84	355.09	305.25
- 1	e) Depreciation and amortisation expense	42.92	42.15	36.87	85.07	76.86
- 1	f) Excise duty on sales	13.03	12.91	6.88	25.94	17.65
- 1	g) Other expenses	248.38	221.34	234.30	469.72	455.58
	Total Expenses	799.95	768.71	706.54	1568.66	1433.26
3	Profit / (Loss) from operations before other Income, foreign exchange (gain)/loss,	755.55	700.71	700.54	1300.00	1455.20
1	finance costs & exceptional items (1-2)	85.11	86.36	47.18	171.47	87.32
4	Other Income	6.19	4.87	5.56	11.06	11.26
	Profit / (Loss) from ordinary activities before foreign exchange (gain)/loss,		,			
-	finance cost & exceptional items (3+4)	91.30	91.23	52.74	182.53	98.58
6	Foreign exchange (gain) / loss - net	(7.81)	8.13	23.63	0.32	34.38
7	Finance costs	6.76	6.53	7.29	13.29	13.04
8	Profit from ordinary activities after foreign exchange (gain)/loss, finance cost					
1	but before exceptional items (5-6-7)	92.35	76.57	21.82	168.92	51.16
9	Exceptional items	-	-	-	-	-
10	Profit from ordinary activities before tax (8-9)	92.35	76.57	21.82	168.92	51.16
11	Tax Expense					
	Current - net of Short/(Excess) provision of earlier years	21.40	16.40	5.24	37.80	11.04
- 1	Deferred	16.00	12.60	4.24	28.60	6.86
12	Net Profit from ordinary activities after tax (10-11)	54.95	47.57	12.34	102.52	33.26
i	Extraordinary items (net of tax expense)	-	-	-	-	-
- 1	Net Profit for the period (12-13)	54.95	47.57	12.34	102.52	33.26
15	Other Comprehensive Income	0.72	(0.69)	(3.36)	0.03	(16.41)
16	Total Comprehensive Income after tax (14+15)	55.67	46.88	8.98	102.55	16.85
17	Paid-up equity share capital (Face value of ₹ 2/- each)	25.24	25.24	25.24	25.24	25.24
18	Earnings per share (of ₹ 2/- each) - Not annualised :	}				
- 1	Basic (?)	4.35	3.77	0.98	8.12	2.64
1	Dilded (t)	4.35	3.77	0.98	8.12	2.64
	Capital Redemption Reserve/Debenture Redemption Reserve	-	-	-	5.26	10.26
	Net Worth	-	-		2371.99	2207.59
	Debt-service coverage ratio (DSCR) (No. of times)#		1	AL VEPAO	2.94	2.05
- 1	Interest service coverage ratio (ISCR) (No. of times)##	'	1 1/2	Y Y	19.81	9.81
23	Debt-Equity ratio (No. of times)###	<u> </u>	₹	Mumbai -	0.29	0.42

DSCR = [(Profit after tax before exceptional items + depreciation + interest on long term debts) / (Interest & Principal replayment of fong terms debts) / (Interest & Principal replayment of fong te

ISCR = [(Profit before tax + depreciation + gross interest) / Gross interest]

Debt / Equity Ratio = Total debt / Net worth

# UNAUDITED STATEMENT OF STANDALONE ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2016

(₹ Crores)

	Assets	30.09.2016
Nor	n-current assets	
(a)	Property, Plant and Equipment	1945.89
(b)	Capital work-in-progress	23.33
(c)	Investment Property	-
(d)	Goodwill	23.61
(e)	Other Intangible assets	33.53
(f)	Intangible assets under development	31.64
(g)	Biological Assets other than bearer plants	-
(h)	Financial Assets	
	(i) Investments	97.48
	(ii) Trade receivables	-
	(iii) Loans	85.23
	(iv) Others	4.46
(i)	Deferred tax assets (net)	-
(j)	Other non-current assets	32.74
Cur	rent assets	
(a)	Inventories	771.11
(b)	Financial Assets	
	(i) Investments	110.20
	(ii) Trade receivables	518.13
	(iii) Cash and cash equivalents	27.09
	(iv) Bank Balance other than (iii) above	1.60
	(v) Loans	2.58
	(vi) Others	16.57
(c)	Current tax assets	3.47
(d)	Other current assets	186.10
	Total Assets	3914.76

		(< Crores)
	Equity and Liabilities	30.09.2016
Equi	ity	
(a)	Equity Share Capital	25.24
(b)	Other Equity	2346.75
Liab	ilities	
Non	-current liabilities	
(a)	Financial Liabilities	
	(i) Borrowings	371.59
	(ii) Trade payables	-
	(iii) Other financial liabilities	1.16
(b)	Provisions	20.49
(c)	Deferred tax liabilities (net)	197.90
(d)	Other non-current liabilities	1.56
Curr	ent liabilities	
(a)	Financial Liabilities	
	(i) Borrowings	62.42
	(ii) Trade payables	430.42
	(iii) Other financial liabilities	299.45
(b)	Other current liabilities	73.05
(c)	Provisions	72.96
(d)	Current Tax Liabilities (Net)	11.77
Tota	l Equity and Liabilities	3914.76

#### Notes:

- 1. The above unaudited financial results, as reviewed by the Audit Committee, were approved and taken on record by the Board of Directors in their meeting held on November 11, 2016.
- 2. The Auditors of the Company have carried out the limited review of the financial results only for the quarter and half year ended September 30, 2016. The Ind AS compliant financial results of the corresponding quarter and half year ended September 30, 2015 have been stated in terms of SEBI Circular CIR/CFD/FAC/62/2016 dated July 5, 2016. The financial results relating to the quarter and half year ended September 30, 2015 under Ind AS have not been subjected to limited review by the statutory auditors of the Company. However, the management has exercised necessary due diligence and ensured that the financial results provide a true and fair view of its affairs in accordance with the Companies (Indian Accounting Standards) Rules 2015.
- 3. The useful life of certain assets were revised in the quarter ended March 31, 2016 w.e.f. April 01, 2015 resulting in a reduction of depreciation of ₹14.53 crores which was accounted in the fourth quarter. The proportionate amount for the half year ended September 30, 2015 and the tax effect thereon are restated to make the figures comparable. On account of this change the reported profit after tax for the quarter and half year ended September 30, 2015 is higher by ₹3.75 crores.
- 4. The Reconciliation of Net profit as per Ind AS and previous GAAP for the quarter and half year ended September 30, 2015 is as under.

(₹ Crores)

Particulars		Profit Reconciliation			
	Quarter Ended 30.9.	Quarter Ended 30.9.2015 (unaudited)		Half Year Ended 30.9.2015 (unaudited	
Net profit as per previous GAAP as adjusted by note 3		15.44		34.33	
Fair Value Adjustment of Financial Assets/Financial Liabilities	(0.43)		(0.17)		
Foreign exchange gain/(loss) adjustment	0.25		1.13		
Employee Benefits Actuarial gain /(loss) adjustments	(1.75)		(0.88)		
Amortisation of Goodwill reversed	2.14		4.25		
Impact on revenue due to application of Ind AS - 18	(2.97)		(4.88)		
Expected credit loss adjustments	0.04		0.04		
Deferred Tax	(0.38)	(3.10)	(0.56)	(1.07)	
Net profit as per Ind AS		12.34		33.26	

- $5. \quad \text{CRISIL} \ \text{has revised the rating of the Company's long term bank facility and debt programme to AA-/Stable (downgraged from CRISIL AA/Negative)}.$
- 6. During the half year under report, the Company has paid on due date the interest due of non-convertible debentures issued. The next part debentures redemption of ₹ 5 crores and interest payment is due on December 12, 2016. More than required Asset coverage is available in case on non-convertible debt securities issued.
- 7. The Company has only one reportable primary business segment viz. 'Pharmaceuticals'.
- 8. Figures for the previous period have been regrouped / re-classified to conform to the figures of the current period.

Place: Mumbai Date: November 11, 2016



By order of the Board For Ipca laboratories Limited

Premchand Godha
Chairman & Managing Director
(DIN 00012691)



# **PRESS RELEASE**

# **Ipca Laboratories Q2FY17 Financial Results**

**Mumbai, November 11, 2016**: Ipca Laboratories Limited today announced its unaudited standalone financial results for the second quarter and half year ended 30<sup>th</sup> September, 2016.

## **Key Financials of Q2 FY17**

- Net total income up 17% at Rs. 878.22 crores.
- Indian formulations income up 23% at Rs. 404.36 crores.
- Exports Income up 10% at Rs. 410.34 crores.
- EBIDTA margin @ 14.68% as against @ 11.25% in Q2 FY16
- Net Profit at Rs. 54.95 crores up 345%.

Q2 FY17 at a glance				
Particulars	Q2 FY17	Q2 FY16	Growth	
Total Income (Net of excise duty)	878.22	752.40	17%	
Export Income	410.34	374.53	10%	
EBITDA	128.03	84.05	52%	
EBIDTA Margin	14.68%	11.25%	-	
Profit before Forex (gain) / loss and tax	84.54	45.45	86%	
Forex (gain) / loss	(7.81)	23.63	-	
Net Profit after Forex (gain) / loss and tax	54.95	12.34	345%	
Earnings per share of Rs. 2/- each (Rs.)	4.35	0.98	345%	

	Q2 FY17 Revenue break-up	reak-up		
Particulars	Q2 FY17	Q2 FY16	Growth	
<u>Formulations</u>				
Domestic	404.36	328.16	23%	
Exports	264.00	227.66	16%	
<b>Total Formulations</b>	668.36	555.82	20%	
APIs				
Domestic	38.20	33.25	15%	
Exports	146.34	146.87	-	
Total APIs	184.54	180.12	2%	
Grand Total	852.90	735.94	16%	





#### **Key Financials of H1 FY17**

- Net Total Income up 14% at Rs. 1725.25 crores.
- Indian formulations income up 16% at Rs. 749.57 crores.
- Exports Income up 13% at Rs. 851.57 crores.
- EBIDTA margin @ 14.97% as against @ 10.92% H1 FY16
- Net Profit at Rs. 102.52 crores up 208%.

H1 FY17 at a glance				
Particulars	H1 FY17	H1 FY16	Growth	
Total Income (Net of excise duty)	1725.25	1514.19	14%	
Export Income	851.57	752.12	13%	
EBITDA	256.54	164.18	56%	
EBITDA Margin	14.97%	10.92%	-	
Profit before Forex (gain) / loss and tax	169.24	85.54	98%	
Forex (gain) / loss	0.32	34.38	-	
Net Profit after Forex (gain) / loss and tax	102.52	33.26	208%	
Earnings per share of Rs. 2/- each (Rs.)	8.12	2.64	208%	

H1 FY17 Revenue break-up			(Rs. Crores)	
Particulars	H1 FY17	H1 FY16	Growth	
<b>Formulations</b>				
Domestic	749.57	643.69	16%	
Exports	538.80	452.85	19%	
Total Formulations	1288.37	1096.54	17%	
APIs	-			
Domestic	73.29	89.21	(18%)	
Exports	312.77	299.27	5%	
Total APIs	386.06	388.48	(1%)	
Grand Total	1674.43	1485.02	13%	

### **About Ipca Laboratories:**

lpca is a pharmaceutical company with a strong thrust on exports which now account for 49% of Company's income. Ipca is vertically integrated and produces finished dosage forms and active pharmaceutical ingredients.

Premchand Godha

Chairman & Managing Director

Encl: Unaudited Standalone Financial Results

#### **Contact Information:**

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